

Position: Business Development Intern

Location: Providence, RI

Start Date: Immediate

Employment Type: Part-Time (Full-Time Opportunity After Graduation)

Compensation: \$20 per hour

In this position you will aid the development of potential new projects and projects in the development pipeline. You will contact potential clients and prepare and present solar, wind and storage proposals. You will also analyze potential clients' electricity bills, design solar system arrays, and work with a financial model to determine the viability of the business model. The ideal candidate will have a passion for the clean energy space, be a comfortable communicator in all settings, and enjoy the challenge of start-up life.

Responsibilities:

- Analyze financial models to determine their viability
- Foster relationships with industry participants
- Participate in strategic discussions on business opportunities as they align with policy movements
- Contribute to our internal knowledge base of policy and data assets

Qualifications:

- You are passionate and open-minded about the solar industry
- You have experience working in the energy industry or demonstrated understanding of the renewable energy transition
- You are comfortable in a distributed work environment and have complete command of MS Office including significant skills in Microsoft Excel
- You enjoy working in teams, but can problem solve effectively without instruction
- You have strong oral and written communication skills

Please submit a cover letter, resume, and writing sample (maximum 2 pages) to apply.